

# ***AIRLINE DISTRIBUTION AND RETAILING UPDATES***

***Weeks 27 & 28, 2024***

**This edition contains news on:**

- American Airlines
- AJet
- Canadian North
- Hahn Air
- Qantas
- Concur Travel
- TPConnects
- Amadeus
- Sabre
- Travelport

# **Qantas integrates American Airlines interline flights on the Qantas Distribution Platform**

American Airlines is the first interline partner with flights available via the Qantas Distribution Platform (QDP).

Ancillaries remain exclusively offered for Qantas operated and marketed flights.

In March 2024, Qantas launched the QDP portal, allowing all connected agencies to access Qantas' NDC content, previously available only to Certified Technology Partners.

**The Qantas Distribution Platform is currently available in**

**60** countries

# Concur Travel integrates Amadeus NDC

The partnership with Amadeus is part of Concur Travel's NDC roll-out. The booking tool integrated Sabre's Offer Order APIs and NDC content in Q4 2023, with Travelport expected to join the platform in H2 2024.

The integration allows TMCs connected to Concur Travel access to Amadeus NDC content from 27 carriers.



■ Existing TMC access (currently via Sabre) ■ TMC access added via Amadeus

# TPConnects and Kyte enter partnership

Kyte will provide travel aggregator TPConnects with access to low-cost carrier content from easyJet and Ryanair.

Kyte also integrated with Spotnana in June 2024.

## LCC deals with Kyte



**easyJet**

**August 2023**

(offered on AirGateway  
via Kyte integration)



**Ryanair**

**March 2024**

# Hahn Air onboards 10 airlines to HR-169

Hahn Air's HR-169 ticketing product enables airlines connected to at least one GDS to sell tickets in markets without being connected to the local settlement system.

In 2024, HR-169 has enabled 10 airlines access to new markets, with five more airlines in the pipeline.

## Airlines integrated into HR-169 in 2024

**Alaska Airlines**

**Alsie Express**

**Budapest Aircraft Services**

**Corendon Dutch Airlines**

**Costa Rica Green Airways**

**Flytrip**

**Greater Bay Airlines**

**SKY Airline Perú**

**Thai Vietjet Air**

**Qazaq Air**

## More industry news

**American Airlines** is now using its AAdvantage program for corporate travelers to offer additional benefits to selected travel managers. Examples include status offers to new hires or status promotions to corporate travelers having flown AA.

**Travelport** announces partnership with **AJet**. AJet's content and servicing capabilities will soon be available on the Travelport+ platform. AJet is Turkish Airlines' low-cost brand.

**Sabre** has extended its PSS contract with **Canadian North**. In addition to the extension, Canadian North will use Sabre's Travel Bank product for payment management.

## Airline payments news

**Meili** and **Yuno** have entered a strategic partnership. The partnership aims to increase airline payment efficiency and provide airlines with a holistic payment platform. Meili focuses on facilitating the integration of mobility providers with airlines.

Yuno is a payment orchestrator with airline clients including Avianca and Viva Aerobus.

**dLocal** enters partnership with Brazilian airline, **GOL**. The partnership aims to make digital payments more efficient for customers in Colombia and Uruguay. dLocal is a Latin American payments provider.

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- Audits that offer airlines solutions to specific problems in GDS and NDC distribution
- Offer-Order transformation approach

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